

Run and Managed by Cosmopolitan Education Society

Elevate your Professional Growth...

POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM) AICTE APPROVED 2 YEAR FULL-TIME

About Valia School of Management :

VSM – Valia School of Management has been founded by the prestigious Cosmopolitan Education Society established in 1961 with a like-minded group of individuals who came together, inspired by the idealism of establishing a quality educational institution in the Education Hub of Mumbai Western Suburb – Andheri West.

The constant endeavour of the Cosmopolitan Education Society has been quality enhancement. With our sights aimed at the future, acknowledging the fast-growing changes in the world of education today, our efforts are directed towards creating an environment in which talent and skill is nurtured and flourishes - this is what we strive for.



Cosmopolitan Education Society – Governing Council Members

From the Directors Desk



MR. RAJESH PILLAI FOUNDER DIRECTOR



MR. GAURANG BHATT FOUNDER DIRECTOR

Welcome to Valia School of Management (VSM)

Welcome to Valia School of Management (VSM), where academic excellence meets real-world application. As we stand at the forefront of management education, we take immense pride in nurturing future leaders who are equipped to navigate the complexities of the global business landscape.

At VSM, our PGDM program is crafted to empower students with not just theoretical knowledge but also practical skills that are essential for success in today's dynamic markets. Our curriculum, designed in collaboration with industry experts, emphasizes experiential learning, innovation, and ethical leadership. Through a blend of rigorous coursework, industry internships, and hands-on projects, our students gain a deep understanding of business fundamentals while honing critical thinking and decision-making abilities.

What sets us apart is our commitment to fostering a holistic learning environment. Our distinguished faculty, comprised of thought leaders and practitioners, engage students in lively discussions and mentorship, ensuring that each individual reaches their full potential. Beyond academics, our vibrant campus life encourages students to participate in clubs, events, and community service initiatives, cultivating well-rounded personalities and lifelong friendships.

At VSM, we understand the crucial need for customization, flexibility, and lifelong learning. Our distinguished faculty, boasting over 25 years of global CXO-level experience across various industries, ensures that our programs are tailored to meet the demands of the new age economy.

Embracing the Digital Future

In today's dynamic landscape, where Digital Marketing, Entrepreneurship, Sustainable Finance, Data Analytics, and Consulting redefine success, Valia School of Management (VSM) stands as a beacon of innovation and excellence.



Technology permeates every facet of our lives. Ignoring its impact is no longer an option. At VSM, we integrate cutting-edge IT strategies into all our specializations, preparing our students to make informed, data-driven decisions that shape the future of business.

Our Commitment

The mission of Valia School of Management is clear: to educate and empower the next generation of leaders who will drive meaningful change in a rapidly evolving world. Our commitment to continuous learning, mutual respect, and excellence fosters an environment where innovation thrives and sustainable practices flourish.

Hands-On Experience

At Valia School of Management (VSM), we believe that management education is not merely about imparting knowledge but about transforming lives. Our Post Graduate Diploma in Management (PGDM) program is meticulously designed to nurture future leaders who can thrive in a dynamic business environment and contribute meaningfully to society.

In today's rapidly evolving global marketplace, the role of a management professional is more critical than ever. Our PGDM program is crafted to provide a comprehensive understanding of the business world, blending theoretical foundations with practical insights. We emphasize a holistic approach to education that combines rigorous academic coursework with experiential learning opportunities, including internships, live projects, and industry interactions.

Our esteemed faculty, comprising experienced academicians and industry experts, bring a wealth of knowledge and expertise to the classroom. They are dedicated to fostering a learning environment that encourages critical thinking, innovation, and ethical decision-making. At VSM, we are committed to nurturing a culture of continuous learning and personal growth.

Theory meets practice at VSM through our groundbreaking internship programs, partnering with over 200 corporate giants, our internships provide invaluable hands-on experience, ensuring our graduates enter the workforce fully prepared.

Join Us

As you embark on this exciting and transformative journey with us, I encourage you to take full advantage of the myriad opportunities available at Valia School of Management, (VSM). Engage actively in your learning, participate in various co-curricular and extracurricular activities, and develop the skills and competencies necessary to become a successful management professional.

Discover a place where tradition meets innovation, where core principles of management endure alongside the latest advancements in technology and analytics. At VSM, we're not just shaping careers; we're shaping the future.

VSM Advantage

- Industry Recognized curriculum
- Eminent Faculty and experienced Corporate Mentors from Academia & Industry
- Case Study based learning that involves the students actively in the learning process
- Over 200+ leading companies to choose from for Internships and Placements
- Study from Harvard Business Publishing Reference Materials
- Work on Live Real-World, Real-Time International Projects
- International Languages for expanding career opportunities globally
- State-of-the-art infrastructure and campus in Western Mumbai Suburb
- Proximity to D. N. Nagar Metro Station and Andheri Railway Station



ACADEMIC CURRICULUM:

The AICTE Approved PGDM is designed to develop conceptual knowledge and behavioral skills across 4 Terms, spread over 24 Months duration of regular Classroom Learning.

FIRST	YEAR	SECOND YEAR			
SEMESTER 1 – CORE MODULE	SEMESTER 2 – CORE MODULE	SEMESTER 3 – SPECIALIZATION MODULE	SEMESTER 4 – CORE MODULE		
Organization Behavior Practices	Operations Management	The Student will opt for 12 Electives Subjects	Business Law		
Micro Economics	Human Resource Management	from One Specialization subject area from:	International Business		
Business Statistics	Marketing Management	Operations Management	Entrepreneurial Management Business Policy & Strategic Management Ethical Aspects of Business Design Thinking Language Lab		
Financial Accounting for Decision Makers	Macro Economics and Business Environment	Human Resource Management			
Quantitative Analysis of Decision Making	Marketing Research	Marketing Management			
Business Communication (Verbal & Written)	Financial Management	Finance Management			
Management Information System	Understanding New & Emerging Markets	International BusinessInformation Systems			
		Digital Marketing	Boardroom Simulation		
Employability Enhancement: Aptitude & Logical Reasoning Skills Presentation Skills	Employability Enhancement – Advanced Level: Aptitude & Logical Reasoning Personality Development Mock Interviews	 Business Analytics Financial Research & Valuation Modeling Banking & Financial Management Supply Chain Management 	Project Work		
Case Blazer	Case Blazer & Summer Internship	Retail Management			

Choose From 12 In-demand Specializations:









BANKING &



OPERATIONS

MANAGEMENT









BUSINESS

ANALYTICS





DIGITAL FINANCE RESEARCH & MARKETING VALUATION MODELING

VALUATION MODELING FINANCIAL MANAGEMENT

MARKETING IT MANAGEMENT FINANCIAL MANAGEMENT INFORMATION SYSTEM

TION INTERNATIONAL M BUSINESS HUMAN RESOURCE MANAGEMENT

SUPPLY CHAIN MANAGEMENT

Beyond Classroom

A unique beyond classroom learning concept of VSM exposes students "in the real world", what they have theorized behind the desk. Learning experiences outside the classroom are forms of EXPERIENTIAL LEARNING, wherein students encounter authentic problems, test for real solutions, construct novel ideas, and many innovative approaches in dealing ever-changing corporate challenges.

Our best practices in this Beyond Classroom initiatives are:

HRConnect

Human Resources play a pivotal role in any organization and are instrumental in shaping the culture and structure through various HR functions, and hence VSM's HRConnect is one such initiative where we invite top HR Professionals from the industry to share their experiences and latest HR Trends adopted by the Organization.

CEOTalks

VSM's CEOTalks is a most vibrant series, whereby we invite CEOs / MDs to share their experiences and insights into the corporate world, and WHAT IT TAKES TO CLIMB A LADDER TO A CEO!!!

Let's Talk Finance

Let's Talk Finance is an Annual Finance Conclave of VSM, aims to bring together key Finance Professionals from Corporate Industry, Banks, NBFCs, Economic Policy Makers, New Age Fintech Companies, Insurance Companies and Financial Experts to share and exchange their views on the current Economy and Financial scenario in the country.

Marketing Mavericks

There's a paradigm shift going on among businesses and brands to go heavily into digital marketing and explore what's beyond the obvious. The digital world is rising faster than ever and it's time to embrace new routes, thoughts and trends. Marketing Mavericks is one such Annual Marketing Conclave of VSM, which will bring you closer to know how Marketing has drastically changed over a period of time.

Industrial Visits / Study Tours

The objectives of industrial visits are to establish a link between theory taught in a classroom and actual practical concepts. Intending to go beyond classroom learning such educational visits give students a major exposure to real working environments along with a practical perspective of a theoretical concept relevant to their domain.

INICIO

INICIO is an Annual Management Conclave which focuses on touching the important management topics relevant to Corporate Industry and Academia, through a Panel Discussion. The Annual Fest will showcase the student's talent from various colleges across Mumbai through Inter-Collegiate Competitions.



The Annual Fest – INICIO began with inspiring the young minds through a Panel Discussion on **"Expectations from the Next-Gen Work-Force"** which has been graced by Esteemed Panelist from Corporate Leaders to share their insights and experience with upcoming management aspirants to help them in planning their career ahead.

Eminent Panel Members:

- 1) Mr. Arun Thukral Former MD & CEO of Axis Securities Ltd
- 2) Mr. Vivek Jain Senior Executive VP & Head HR, Kotak Mahindra Bank
- 3) Mr. Kushal Sanghavi LinkedIn Top Voice, TED Speaker & Digital Transformer
- 4) Mr. Lawrence Fernandes Director, Retailers Association of India

Eminent Influencers:

- 1) Mr. Malhar Kalambe Environmentalist and Founder of "Beach Please"
- 2) Ms. Palak Khurana Lead RJ at Radio City
- 3) Ms. Pyu Mishra Leading Bollywood Celebrity Fashion Stylist & Costume Designer

This 2 Day Event commenced on 10th March 2023 with Panel Discussion by eminent speakers from the industries; followed by INICIO Talks on inspiring career and social journeys of Leading Influencers, followed by loads of Cultural Activities and concluded on 11th March 2023 with a glittering Fashion Show.

This 2 Day Event commenced on 01st March 2024 with Panel Discussion by eminent speakers from the industries; followed by loads of Cultural Activities and concluded on 02nd March 2023 with a glittering Fashion Show & Battle of Bands.



The Annual Fest – INICIO 2024 began with inspiring the young minds through a Panel Discussion on *"Will Al Disrupt the Workplace?"* which has been graced by Esteemed Panelist from Corporate Leaders to share their insights and experience with upcoming management aspirants to help them in planning their career ahead.

Eminent Panel Members:

- 1) Dr. Jayant Kumar CHRO, Adani Realty Adani Group
- 2) Dr. Ritu Anand Former Chief Learning & Diversity Officer, TCS TATA Group
- 3) Mr. Keyur Desai CIO, Prince Pipes & Fittings Ltd
- 4) Dr. Rajesh Devasia Vice President Data & Analytics, Netscribes Ltd
- 5) Mr. Shyam Panicker Group Associate VP HR, DCB Bank Ltd

This 2 Day Event commenced on 01st March 2024 with Panel Discussion by eminent speakers from the industries; followed by loads of Cultural Activities and concluded on 02nd March 2023 with a glittering Fashion Show & Battle of Bands.

INDUSTRIAL VISITS

Industrial Visits are an essential part of the academic curriculum in PGDM Program. Such educational/industrial visits offer students a great exposure to explore real-working environments along-with a practical perspective of a theoretical concept relevant to their academic domain. Apart from this, the industrial visits help in bridging the gap between theoretical learning and practical exposure by giving students the first-hand exposure to identify the inputs and outputs for different business operations and processes performed at the workplace.

VSM understands the significant importance of Industrial Visit for a student's overall development. To compliment the classroom learning with practical exposure, VSM organizes various Industrial Visits for its management students in-order to gain practical insights into industry operations and be ready for the corporate world.







Some of our Prominent Faculties



Prof. Sandesh Kadam BBA, PGDM & MBA in SCM and Operations Management

Over 15+ Years of versatile experience in Operations, SCM-Logistics Sector and a resourceful teaching

experience in SCM and Operations Management subjects.



Prof. Rakesh Sahu BE & ME from Mumbai University

Over 10 Years of experience in Designing, Developing, Testing, Enterprise Applications and Real-Time Monitoring Systems for various Domains.

At VSM, Prof. Sahu teaches Business Analytics specialization subjects.



Prof. Rubina Mohammad BCOM, MBA

Over 16 Years of Teaching Experience in Marketing, Advertising, Mass Media and Communications, Media Planning and Buying, Product and Brand

Management, Consumer Behavior and Business Communication.

She also imparts lectures on Soft Skills – Personality Development, Behavioral Transformation, etc.



Prof. Manisha Choudhary Master in International Trade (NISM Certified) Ex Banker and President of Maharashtra Learning and Development for Women India Chamber of Commerce and Industries

Manisha has inspired more than 5000+ Professional s and Students to transform people to be a better version of them.

At VSM, she teaches Sales and Marketing Techniques, Soft Skills, OCM and Leadership Management.



Prof. (Dr.) Hira Vyas ICWA, MBA and PHD in Commerce & Business Management

Over 25+ Years of experience in Corporate and Education.

At VSM, Dr. Vyas teaches Accounting and Finance Subjects.



Prof. Suhas Vaishampayan BA - Economics, MA - Economics, B-Ed, MBA, PHD Pursuing

Over 16 Years of Teaching Experience in Economics – Managerial Economics.



Prof. D K Sharma BSC (Mathematics), MBA (Marketing)

Prof. Dharmendra Sharma has over 20 years of Corporate Experience in Pharmaceutical Sector. And over I2 Years of Teaching Experience in Business.

Statistics, Quantitative Techniques, Research Methodology, Market Research



Prof. Nikita Shah MCOM, MBA (HR & Marketing)

Over 15+ Years of Experience in Corporate Sector and Education, teaching various subjects in Human Resource Management as well as Marketing Management.



Prof. Virendra Gupte Economic Honors – Mumbai University, (Post Graduation in Law, Mumbai University, MBA)

Former Consultant and Head – Trade Services and Chief Ethics Counselor with TATA International Ltd (TATA Group) and Board of Directors in TATA Group.

Over 30 Years of Teaching and Industry Experience.



Prof. (Dr.) Urvashi Ohri P.hD (Commerce), M.Com(HR) and B.Ed (Economics and Commerce).

Over I3 years of Research, Training and Teaching experience in HRM, Business Research Methodology, Economics, Company, Business and Labour Law. Core Competence: Training in the contemporary issues in HRM and Field Study.



Prof. Arun Thukral Former CEO & MD – Axis Securities Ltd.

Over 30 Years of Teaching and Industry Experience. At VSM, Prof. Arun Thukral teaches Finance and Capital Markets subjects.



Prof. Divya Jain BCOM, MBA (Finance & HR), UGC NET, Pursuing PHD

Over 7 Years of Corporate and Education Experience. At VSM, Prof. Divya teaches subjects in Finance and HR.

VSM Campus Infrastructure



Student Residence

Student living is not your everyday life in Mumbai. It's your second home. VSM has tied-up with One of the Finest Student Residence providers – Stanza Living, a professionally managed accommodation for students.



VSM Corporate Partners

While the core principals of management remain intact, the variables have changed dramatically over the years. Staying with the times, we have made sure to incorporate all the contemporary elements in our curriculum too and will continue to update the same continuously. The exigency for hands on learning is far more relevant today than ever before and the summer internships offered by us is a path breaking initiative in that aspect, which has been endorsed and widely welcomed by the corporates. Our strong relationships with over 200 corporates have created plenty of options for the internships and final placements for all our students.



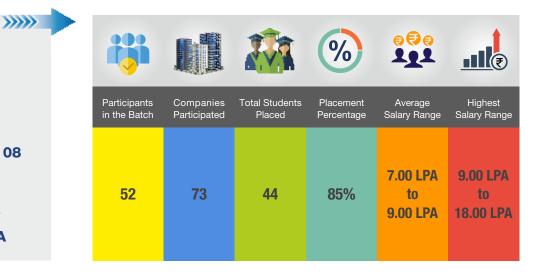
Placement Records

Placements is not a one-day process and we provide every student a platform with the best available resources in terms of learning, industry interaction, internships with actual hands-on learning to get a clear understanding of expectations which makes our students "Industry Ready" to help them become confident and ensure success.

Placements Details of PGDM 2019 – 21 Batch

KEY HIGHLIGHTS

Total Participants in the batch: **52** Number of Companies Participated: **73** Total Number of Students Placed: **44** Total Number of Students Opted-out from Placements: **08** Placement Percentage: **85%** Average Salary Range Offered: **7.00 LPA to 9.00 LPA** Highest Salary Range Offered: **9.00 LPA to 18.00 LPA**



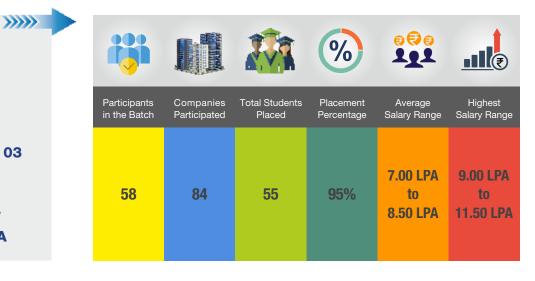
Placements Details of PGDM 2020 – 22 Batch

KEY HIGHLIGHTS Total Participants in the batch: 56				%		
Number of Companies Participated: 78 Total Number of Students Placed: 52		Companies Participated	Total Students Placed	Placement Percentage	Average Salary Range	Highest Salary Range
Total Number of Students Opted-out from Placements: 04						
Placement Percentage: 93% Average Salary Range Offered: 7.00 LPA to 8.00 LPA	56	78	52	93%	7.00 LPA to 8.00 LPA	9.00 LPA to 15.00 LPA
Highest Salary Range Offered: 9.00 LPA to 15.00 LPA					0.00 LPA	13.00 LPA

Placements Details of PGDM 2021 – 23 Batch

KEY HIGHLIGHTS

Total Participants in the batch: **58** Number of Companies Participated: **84** Total Number of Students Placed: **55** Total Number of Students Opted-out from Placements: **03** Placement Percentage: **95%** Average Salary Range Offered: **7.00 LPA to 8.50 LPA** Highest Salary Range Offered: **9.00 LPA to 11.50 LPA**



Internship Details of PGDM 2022 – 24 Batch

KEY HIGHLIGHTS

Internship Placement Percentage: **100%** Number of Companies Participated: **90** Maximum Internship Period: **9 Months** Average Stipend Offered: **10K Per Month** Highest Stipend Offered: **35K Per Month** Number of PPOs Received: **08** Final Placement: **In-Progress**



Few of our Star Performers



Program Eligibility

Any Graduate with 50% and above passing from a recognized University. (45% for SC / ST Category) Minimum 50 Percentile in CAT / MAT / CMAT / ATMA / MHCET

FEES: INR 6,00,000/-

Fees Particular	Admission Fees	First Year Fees	Second Year Fees		
Fees	INR 1,00,000/-	INR 2,50,000/-	INR 2,50,000/-		

* The fees above are inclusive of all Academic Fees, Study Materials and Library, amongst all other Academic's Facilities provided by VSM.

* Fees Refund as per prescribed AICTE Norms & Policy.

* Education Loan available on Easy and Flexi EMI Structure from Leading Nationalized Banks, Private Banks and NBFC's (Non-Banking Finance Companies)

Admission Procedure

- Step 1: Apply and submit your application at www.vsmedu.com
- Step 2: Appear for GD / PI
- Step 3: Issuance of Admission Offer, Upon Selection
- Step 4: Acceptance of Admission Offer by Candidate and Payment of Admission Fees
- Step 5: Issuance of Admission Confirmation Letter

Students Testimonial



Samruddhi Kanade PGDM 2022-24 Batch

To begin with, the first year of AICTE Approved PGDM in Valia School of Management is quite exciting and kind of exploration for every student and getting acquainted with various Management Subjects. The curriculum in second year contains corporate industry-specific specializations such as Finance, Operations, Marketing, HR, Banking and Financial Management, Corporate Valuations, Digital Marketing, Business Analytics, etc. The initial learning is exceptionally business-related and includes genuine illustrations and case studies and therefore I have chosen VSM

I am really thankful to the management of Valia School of Management (VSM) for helping and motivating me to pursue this PGDM Program. Due to my financial constraint, I was dropping my plan to pursue management education, but the management of VSM understood my financial problem and motivated me to not to sacrifice the passion for pursuing management education and have offered me flexibility in fees payment. Now, I am pursuing my PGDM from VSM and looking forward to achieve my dream.



Aakash Nayak PGDM 2022-24 Batch



Sabeena Ansari PGDM 2022-24 Batch

٢.

At our college, there are more than 100 companies to choose from for placements and internships. The college has exclusive connections with corporates for student placements and internship opportunities. Students are trained in personality development and behavioral attributes for campus interviews. Our college has excellent teaching, faculties with a blend of industry professionals and academicians. There are industry-relevant and in-demand specialization options. It has a highly competitive environment and well-qualified teaching staff members.



Yashashree Wagle PGDM 2022-24 Batch

I Joined VSM because it's a perfect platform to become future business leader through 6 Months of Internship Opportunity in our PGDM program. I am very much excited to explore this Internship Opportunity.

I joined the PGDM course of VSM because of its great teaching pedagogy. Along-with this, Valia School of Management focus on value addition learning like; CEO Talks, HR Connect, Industry Guest Lectures which is the most important aspect which distinguishes it from other B-Schools



Prashant Jha PGDM 2022-24 Batch



Aakansha Sharma PGDM 2022-24 Batch

I am highly satisfied with our college. The college infrastructure and facilities are state of the art and in-sync with what Management Education requires. We can avail free 24x7 Wi-Fi in the campus, state-of-art 500 Seater Auditorium, Modern Classroom with Wi-Fi, Projector and state-of-art classroom furniture. Above all, all this at the most affordable fees. The institute is also conveniently located in the heart of Mumbai city at Andheri West – which is the education hub of Mumbai.



Mansi Shinde PGDM 2022-24 Batch

Our college has a placement cell which helps students to get placements in the 2nd term. Our college provides 6-8 months internships. The infrastructure of our college is good. Our college provides us with amazing facilities like BizLAB for students. Our college is Wi-Fi enabled. Classrooms are equipped with projectors. The library is available for students, and it contains a good collection of Harvard Publication Books (HBR). There is a dedicated floor for the management education in the college.

The first, year of an AICTE-approved PGDM at Valia School of Management is fairly thrilling and a form of exploration for every student, getting familiar with numerous Management Subjects. Corporate industry-specific specializations including Finance, Operations, Marketing, HR, Banking and Financial Management, Corporate Valuations, Digital Marketing, Business Analytics, etc. are included in the following year's curriculum. Since the first lesson is incredibly businessrelated and contains real examples and case studies, VSM is my choice.



Ashish Upadhyay PGDM 2023-25 Batch



Learning that Valia School of Management (VSM) embraces and upholds the idea of student satisfaction first through quality education delivery is motivating and exciting. I am a PGDM student at VSM from the 2023-25 batch, and I am enjoying the highest level of learning experience here.

Among the greatest qualities I want to add above is that they do not fall behind in money/fees, nor do they harass students for fees, but rather focus on giving the finest of education.

Vivek Mishra PGDM 2023-25 Batch



Yadnesh Rane PGDM 2023-25 Batch

Overall, I am delighted with the institution and its program structure because it has allowed us to work on real-world business projects while also providing us with 6 to 8 months of internship in my field of study. My whole class has obtained 100% internships in their fields of study, and we have excellent placement opportunities. Getting appropriate counsel before the placement was essential, as it facilitated our placement opportunities. They allowed us to work on BizLAB, which provided us with real-world business experience through mentorship. We also will be studying a foreign language as part of the given course of study, which will boost our chances of placement.

My interest in supply chain drove me to pursue a PGDM in SCM, despite the fact I'd always planned to get a master's degree. The course's strongest feature is its availability of seminars and activities, such as the INICIO (Annual Management Conclave), which focuses on major management subjects pertinent to the corporate industry and academics via a panel discussion. The Cultural & Athletic Day is a particularly well-liked event. Scholarships and Education Loans are also available to students, so that their dreams of fulfilling management education in a decent institution is realized.



Anoushka Talekar PGDM 2023 – 25 Batch

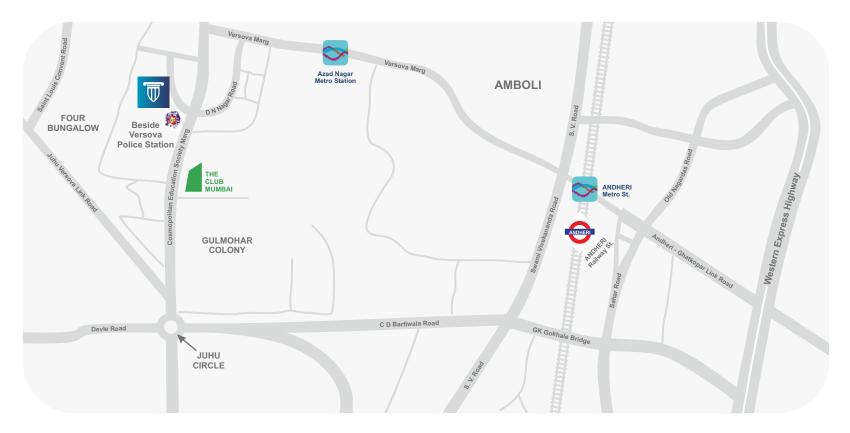


Dimple Makwana PGDM 2023 – 25 Batch

"

VSM focuses on students' increased exposure towards practical learning. The PGDM program of VSM imparts 70% practical training, which incorporates and covers learnings through various business events including HR Conclaves, CEO Series, Annual Event - INICIO, Industrial Visits, as well as a Guest Lecture sessions from Industry Leaders.

LOCATION MAP





Valia School of Management

5th Floor, Valia College Building, Cosmopolitan Education Society Road. D. N. Nagar, Andheri (West), Mumbai - 400053. Ms.Sneha Ghone : +91 9766947295 Email : admissions@vsmedu.com | Webiste : www.vsmedu.com